# SECURITIES AND EXCHANGE COMMISSION <br> SEC FORM 17-C <br> CURRENT REPORT UNDER SECTION 17 <br> OF THE SECURITIES REGULATION CODE <br> AND SRC RULE 17.2 (c) THEREUNDER 

1. 14 August 2023

Date of Report
2. SEC Identification Number: $\underline{\text { CS202052294 3. BIR Tax Identification No: 502-228-971-000 }}$
4. MREIT, INC.

Exact name of Issuer as specified in its charter
5. Metro Manila

Province, Country or other jurisdiction of incorporation or organization
6. (SEC Use Only)

Industry Classification Code
7. 18th Floor, Alliance Global Tower, 36th Street corner 11th Avenue Uptown Bonifacio, Taguig City 1634
Address of principal office
8. (632) 8894-6300/6400

Issuer's telephone number, including area code
9. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

| Title of Each Class | Number of Shares of Stock Outstanding |
| :--- | :---: |
| Common | $2,795,821,381^{11}$ |
| Preferred | 0 |
| Total | $2,795,821, \mathbf{3 8 1}{ }^{1}$ |

10. Item 9(b)

In compliance with Section 10.2 of the Implementing Rules and Regulations of the Real Estate Investment Trust Act of 2009, we hereby submit the report on the performance of the Corporation's funds and assets for the period ending 30 June 2023, prepared by the Corporation's fund manager, MREIT Fund Manager's, Inc.

## SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## MREIT, INC.

Issuer
$B y$ :
KARREN MAE C. DE CHAVEZ-REODICA
Compliance Officer and Data Protection Officer 14 August 2023

[^0]A MEGAWORLD COMPANY

## Performance Report for the Period Ending June of 2023

August 14, 2023
Prepared by: MREIT Fund Managers, Inc.

## Use of this document

This document was prepared by MREIT Fund Managers, Inc. ("MFMI" or the "Fund Manager") in compliance with the reportorial requirements of the REIT Implementing Rules and Regulations under Republic Act No. 9856, and is being submitted to the Securities and Exchange Commission ("SEC"), the Philippine Stock Exchange ("PSE"), and the Bureau of Internal Revenue ("BIR").

No part of this document may be reproduced or transmitted in any form or by any means, electronic or mechanical, including but not limited to photocopy, recording on any information storage and retrieval system without the written permission of MREIT, or a valid order of the SEC or the PSE. If you receive this document in error, please return to MFMI.
A. Interim Statement of Comprehensive Income for the Six Months Ended June 30, 2023 (in Php, millions)

|  | Total | Breakdown per Property |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1800 | 1880 | ECOM | RMT | 1TP | 8UM | 18UM | 1WS | 2WS | 3WS | WFP | 2TP | 3TP | 1GC | 1WC | 5WC | FW1B | 2GC |
| Rental Income | 1615.5 | 175.7 | 128.9 | 92.1 | 56.0 | 29.6 | 146.5 | 110.3 | 197.1 | 133.8 | 110.3 | 147.9 | 41.7 | 33.6 | 37.2 | 40.6 | 46.3 | 51.2 | 36.8 |
| Income from dues - net | 454.4 | 63.5 | 54.6 | 25.8 | 7.1 | 12.0 | 26.7 | 20.9 | 40.6 | 45.1 | 44.6 | 27.8 | 13.0 | 13.0 | 14.0 | 8.1 | 8.7 | 16.7 | 12.3 |
| Revenue | 2069.8 | 239.2 | 183.5 | 117.9 | 63.1 | 41.5 | 173.2 | 131.2 | 237.7 | 178.9 | 154.9 | 175.7 | 54.7 | 46.6 | 51.1 | 48.7 | 55.1 | 67.8 | 49.2 |
| Real property tax | 14.0 | 0.0 | 0.0 | 0.0 | 4.5 | 0.2 | 0.4 | 0.1 | 1.0 | 2.2 | 0.5 | 0.8 | 0.3 | 0.2 | 0.5 | 0.0 | 0.0 | 3.1 | 0.3 |
| Fund management fees (3.5\%) | 72.4 | 8.4 | 6.4 | 4.1 | 2.2 | 1.5 | 6.1 | 4.6 | 8.3 | 6.3 | 5.4 | 6.1 | 1.9 | 1.6 | 1.8 | 1.7 | 1.9 | 2.4 | 1.7 |
| Property management fees (2\%) | 41.4 | 4.8 | 3.7 | 2.4 | 1.3 | 0.8 | 3.5 | 2.6 | 4.8 | 3.6 | 3.1 | 3.5 | 1.1 | 0.9 | 1.0 | 1.0 | 1.1 | 1.4 | 1.0 |
| Outside Services | 117.2 | 9.7 | 8.6 | 7.0 | 2.8 | 4.6 | 8.4 | 6.5 | 11.5 | 6.9 | 6.8 | 8.3 | 5.8 | 5.4 | 5.7 | 3.5 | 3.7 | 6.5 | 5.4 |
| Utilities | 71.8 | 17.4 | 15.1 | 1.3 | 0.8 | 0.8 | 1.9 | 1.5 | 3.4 | 9.3 | 9.3 | 3.0 | 0.9 | 0.8 | 0.3 | 1.9 | 2.1 | 1.6 | 0.4 |
| Repairs \& Maintenance | 53.5 | 2.3 | 2.1 | 4.0 | 2.7 | 4.3 | 3.1 | 2.4 | 13.9 | 0.0 | 5.8 | 2.5 | 0.3 | 0.3 | 1.3 | 0.9 | 0.9 | 5.0 | 1.7 |
| Taxes, Licenses and Fees | 1.9 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | 0.3 | 0.2 | 0.2 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 | 0.1 |
| Others | 58.3 | 5.7 | 4.8 | 1.0 | 2.8 | 2.5 | 2.8 | 2.2 | 8.6 | 2.6 | 3.6 | 6.2 | 1.8 | 3.5 | 3.9 | 0.5 | 0.5 | 2.4 | 3.0 |
| Cost and expenses | 430.6 | 48.5 | 40.9 | 20.0 | 17.1 | 14.6 | 26.2 | 19.9 | 51.8 | 31.0 | 34.7 | 30.4 | 12.3 | 12.9 | 14.5 | 9.6 | 10.4 | 22.3 | 13.6 |
| Gross Profit | 1639.2 | 190.7 | 142.6 | 97.9 | 46.0 | 26.9 | 147.0 | 111.4 | 185.9 | 147.9 | 120.2 | 145.2 | 42.4 | 33.7 | 36.6 | 39.1 | 44.7 | 45.5 | 35.6 |

General and Administrative
Expenses 40.4

| Operating Profit | 1598.8 |
| :--- | ---: |
| Interest Income | 24.1 |
| Miscellaneous Income | 0.2 |
| Interest Expense | -154.1 |


| Other income (charges) - net | -129.7 |
| :--- | :--- |


| Profit (loss) before tax |
| :--- | ---: |

Tax Income/(Expense) 4.7

| Net Profit (loss) | 4.7 |
| :--- | :--- |

Other comprehensive income 0.0

| $\begin{array}{l}\text { Total comprehensive income } \\ \text { (loss) }\end{array}$ | 1464.4 |
| :--- | :--- |

Basic/Diluted earnings (loss) per
share
B. Income from Related Parties for the Six Months Ended June 30, 2023 (in Php, millions)

| Related Parties | \% | Total Amount | Breakdown per Property |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1800 | 1WS | RMT | 3TP | 2TP | 2WS | RMT |
| Megaworld Corporation | 5.3\% | 81.8 | - | - | 42.5 | 0.9 | 9.6 | 0.6 | 28.2 |
| Anglo Watsons Glass Inc. | 0.1\% | 1.8 | 1.8 | - | - | - | - | - | - |
| Emperador Distillers Inc. | 1.3\% | 19.5 | 19.5 | - | - | - | - | - | - |
| Asia Affinity Property Management | 0.2\% | 3.2 | - | 3.2 | - | - | - | - | - |
| Suntrust Properties Inc. | 1.3\% | 19.5 | - | 19.5 | - | - | - | - | - |
| Integrated Town Management Corporation | 0.3\% | 4.5 | - | - | 4.5 | - | - | - | - |
| Total rental income from related parties | 8.4\% | 130.3 | 21.3 | 22.7 | 47.0 | 0.9 | 9.6 | 0.6 | 28.2 |

C. Interim Statement of Cash Flows for the Six Months Ended June 30, 2023 (in Php, millions)

| Cash Flows from Operating Activities Profit (loss) before tax | P | 1,469.0 |
| :---: | :---: | :---: |
| Adjustments for: |  |  |
| Interest expense |  | 154.1 |
| Interest income |  | (24.1) |
| Depreciation expense |  | 0.0 |
| Operating profit before working capital changes |  | 1,599.0 |
| Increase in trade and other receivables |  | (158.3) |
| Increase in other current assets |  | 70.3 |
| Decrease (increase) in other non-current assets |  | (18.7) |
| Decrease in accounts and other payables |  | 262.4 |
| Increase (decrease) in deposits and other liabilities |  | 47.2 |
| Cash generated from operations |  | 1,801.9 |
| Interest received |  | 23.8 |
| Final tax paid |  | (4.7) |
| Net Cash from Operating Activities |  | 1,821.1 |
| Cash Flow from an Investing Activity |  | - |
| Cash Flow from an Investing Activity |  |  |
| Dividends paid |  | (1,307.0) |
| Payment for stock issuance cost |  | (135.0) |
| Interest paid |  | (133.3) |
| Net Cash Used in Financing Activities |  | (1,575.3) |
| Net Increase in |  |  |
| Cash and Cash Equivalents |  | 245.8 |
| Cash and Cash Equivalents |  |  |
| Cash and Cash Equivalents at the End of Period | P | 1,626.3 |

D. Operating Statistics for the Six Months Ended June 30, 2023 (in Php, millions)

|  | Overall |  |  |  |  | Office |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross leasable area (GLA) | Leased area | Occupancy rate | Total Rent* | \% of Total Rent | Occupied GLA | Average rent** |
| Properties | in sqm | in sqm |  | in mPhp |  | in sqm | Php/sqm/ month |
| 1800 Eastwood Avenue | 34,738 | 34,704 | 100\% | 171.9 | 11\% | 32,478 | 774 |
| 1880 Eastwood Avenue | 33,744 | 26,228 | 78\% | 111.8 | 7\% | 24,515 | 586 |
| E-Commerce Plaza | 20,940 | 18,834 | 90\% | 87.9 | 6\% | 18,834 | 762 |
| One World Square | 30,482 | 30,223 | 99\% | 189.8 | 12\% | 29,130 | 1,007 |
| Two World Square | 21,286 | 21,282 | 100\% | 127.6 | 8\% | 20,877 | 962 |
| Three World Square | 21,217 | 21,217 | 100\% | 106.7 | 7\% | 20,734 | 802 |
| 8/10 Upper McKinley | 19,938 | 19,772 | 99\% | 146.8 | 9\% | 19,297 | 1,231 |
| 18/20 Upper McKinley | 19,414 | 19,413 | 100\% | 108.4 | 7\% | 18,948 | 895 |
| World Finance Plaza | 25,067 | 23,000 | 92\% | 137.9 | 9\% | 22,917 | 946 |
| Richmonde Tower | 13,124 | 13,124 | 100\% | 55.2 | 4\% | 5,855 | 748 |
| One Techno Place | 9,549 | 9,041 | 95\% | 30.3 | 2\% | 8,953 | 559 |
| Two Techno Place | 10,809 | 10,809 | 100\% | 41.2 | 3\% | 10,809 | 646 |
| Three Techno Place | 9,568 | 9,305 | 97\% | 28.7 | 2\% | 8,726 | 596 |
| One Global Center | 10,301 | 10,301 | 100\% | 35.4 | 2\% | 9,337 | 586 |
| One West Campus | 9,704 | 9,657 | 100\% | 38.6 | 2\% | 9,657 | 832 |
| Five West Campus | 10,257 | 10,257 | 100\% | 44.7 | 3\% | 10,257 | 908 |
| Festive Walk 1B | 14,703 | 13,687 | 93\% | 48.8 | 3\% | 12,103 | 629 |
| Two Global Center | 9,903 | 9,903 | 100\% | 35.0 | 2\% | 9,048 | 566 |
| Total | 324,742 | 310,755 | 96\% | 1,546.7 |  | 292,475 |  |

*Excludes income from straight-line method of recognizing rental income and amortization of deferred credits

## E. Office Industry Benchmark

|  | Average Occupancy |  | Average Office Lease Rate (per sqm) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Industry | MREIT | Industry | MREIT |
| Metro Manila |  |  |  |  |
| McKinley Hill | 91\% | 98\% | Php850 to 1,000 | 937 |
| Quezon City | 80\% | 89\% | Php600 to 900 | 710 |
| Outside Metro Manila |  |  |  |  |
| Iloilo | 91\% | 98\% | Php300 to 600 | 613 |

Source: CBRE Report - Philippines Market Monitor Q4 2022

## F. Adjusted Funds from Operations and Dividend Declaration (in Php millions)

|  | $\begin{gathered} \text { Sep-22 } \\ 3 M \end{gathered}$ | $\begin{gathered} \text { Dec-22 } \\ 3 M \end{gathered}$ | $\mathrm{Marr-23}_{3 \mathrm{M}}$ | $\begin{gathered} \text { Jun-23 } \\ 3 \mathrm{M} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net Income After Tax | 629.4 | -2169.9 | 730.4 | 734.0 |
| Straight-Line Adjustment and Amortization of Deferred Credits | -21.0 | -33.7 | -27.1 | -32.2 |
| Other Account Adjustments | 10.7 | 11.2 | 9.6 | 11.8 |
| Fair value gains (losses) on investment properties | 0.0 | 2822.0 | 0.0 | 0.0 |
| Distributable Income | 619.1 | 629.7 | 712.9 | 713.6 |
| Total Dividends | 618.9 | 614.8 | 692.2 | 692.2 |
| Dividends per Share | 0.2444 | 0.2428 | 0.2476 | 0.2476 |
| Declaration Date | Nov 11, 2022 | Jan 06, 2023 | May 12, 2023 | Aug 8, 2023 |
| \% of Distributable Income | 100\% | 98\% | 97\% | 97\% |

G. Investment Return

|  | Period Ending Jun. 30, <br> 2023 |  |  |
| :--- | :---: | :---: | :---: |
| MREIT Returns |  |  |  |
| Dividends per share (last 12 months) | Php0.9824 per share |  |  |
| Price per Share as of closing of June 30, 2023 | Php14.54 per share |  |  |
| IPO Price | Php16.10 per share |  |  |
| Dividend Yield at current share price | $6.8 \%$ |  |  |
| Dividend Yield at listing price | $6.1 \%$ |  |  |
| Total Return since IPO (unannualized) | $2.4 \%$ |  |  |
| Benchmark Returns |  |  |  |
| FTSE Asia Pacific ex Japan ex China - Mid Cap and Large Cap - <br> Total Returns per Annum (12M) | $9.5 \%$ |  |  |
| FTSE Asia Pacific ex Japan ex China All Cap - <br> Total Returns per Annum (12M) | $9.9 \%$ |  |  |
| FTSE Asia Pacific ex Japan ex China - Mid Cap and Large Cap - <br> Total Returns per Annum (5Y) | $33.7 \%$ |  |  |
| FTSE Asia Pacific ex Japan ex China All Cap - <br> Total Returns per Annum (5Y) | $33.1 \%$ |  |  |

Source: FTSE Russell Factsheet: FTSE Asia Pacific ex Japan ex China Indexes (July 31, 2023)

## H. Current Valuation of the MREIT Properties

MREIT's properties and their corresponding valuations are listed below. The fair values of the MREIT's properties are determined on the basis of the appraisals performed by Santos Knight Frank, Inc., an independent appraiser with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations.

Fair value as determined by independent appraisers are based on the Income Approach. Under Income Approach, the fair value of an asset is measured by calculating the present value of its economic benefits by discounting expected cash flows at a rate of return that compensates the risks associated with the particular investment. The most common approach in valuing future economic benefits of a projected income stream is the discounted cash flows model. This valuation process of this model consists of the following: (a) estimation of the revenues generated; (b) estimation of the costs expenses related to the operations of the development; (c) estimation of an appropriate discount rate; and (d) discounting process using an appropriate discount rate to arrive at an indicative fair value.

| Township | Building | Years Completed | GLA | Appraisal |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | in sqm | mPhp |
| Eastwood, Quezon City | 1800 Eastwood Avenue | 2006 | 34,738 | 7,026 |
|  | 1880 Eastwood Avenue | 2007 | 33,744 | 6,798 |
|  | E-Commerce Plaza | 2008 | 20,940 | 4,276 |
| McKinley Hill, Taguig | One World Square | 2007 | 30,482 | 7,343 |
|  | Two World Square | 2009 | 21,286 | 5,488 |
|  | Three World Square | 2010 | 21,217 | 4,799 |
|  | 8/10 Upper McKinley | 2009 | 19,938 | 4,633 |
|  | 18/20 Upper McKinley | 2009 | 19,414 | 4,347 |
|  | World Finance Plaza | 2010 | 25,066 | 5,245 |
| Mckinley West, Taguig | One West Campus | 2016 | 9,704 | 1,697 |
|  | Five West Campus | 2016 | 10,257 | 1,895 |
| Iloilo Business Park, Iloilo | One Techno Place | 2017 | 9,549 | 1,166 |
|  | Richmonde |  |  |  |
|  | Richmonde Tower | 2016 | 6,769 | 529 |
|  | Richmonde Hotel lloilo | 2016 | 6,355 | 863 |
|  | Two Techno Place | 2019 | 10,809 | 1,448 |
|  | Three Techno Place | 2017 | 9,568 | 1,227 |
|  | One Global Center | 2015 | 10,301 | 1,251 |
|  | Two Global Center | 2014 | 9,903 | 1,045 |
|  | Festive Walk 1B | 2018 | 14,703 | 1,510 |
|  |  |  |  |  |
| Total |  |  | 324,742 | 62,586 |

I. Performance Indicators as of $\mathbf{3 0}$ June 2023

| Ratio | Formula | June 30,2023 |
| :--- | :--- | :---: |
| Current ratio | Current assets / current liabilities | 2.15 |
| Debt-to-equity ratio | Total debt / Total stockholders' equity (Total debt includes interest <br> bearing loans and borrowings and bonds and notes payable) | 0.13 |
| Interest rate coverage ratio | EBIT / Total Interest (Total interest includes interest expense and capitalized |  |
| interest) |  |  |
| Return on equity | Net profit / Average Stockholders' equity | 10.54 |
| Return on assets | Net profit / Average total assets | $3.00 \%$ |
| Net profit margin | Net profit / Total revenues | $2.00 \%$ |
| Market-to-book ratio | Market Capitalization / Book value | $71.00 \%$ |

## CERTIFICATION

This Performance Report was prepared and assembled under my supervision in accordance with existing rules of the Securities and Exchange Commission. The information and data provided are complete, true, and correct to the best of my knowledge and/or based on authentic records.

## By:

MREIT Fund Managers, Inc. (MFMI)


MAKATI CITX
SUBSCRIBED AND SWORN to before me this $14^{\text {th }}$ day of August 2023 at $\qquad$ with the affiant/s exhibiting to me the following identification document/s:

Name

## Competent Evidence of Identity

UNIFIED MUIT-PURPOSE ID\#
CRN - 0033-5009940-9

Date and Place of Issue

ISSUED BY SOCMAL SEWRITY
SYSTEM (SSS)

NOTARY PUBLIC
Doc No. SIS:
Page No. 24 ;
Series of 2023.

Munvo
ATTY RODOND A. RAMOS
C OMCISSION NO. M. 077
NOTARY PUBLICFOR MAKATI CITY
UNTIL DECFMBI:R 31, 2024
5 KALAYAAN AVENIIE EXTENSION,
BARANGAY WFST REMBO 1215, MAKATI CTTY
SC Roll No. 62179/04-26 2013
BP NO. 258534/01-02-2023/Pasig City
TR NO. MKT 9562350/01 03-2023/Makati City
MCIEC Compliance No. VII 0020180/04-14-2025


[^0]:    ${ }^{1}$ As of 31 March 2023, MREIT, Inc. has a total of 2,795,821,381 common shares issued and outstanding. 2,532,121,381 common shares are listed in the Philippines Stock Exchange, while the $263,700,000$ common shares issued in March 2023 will also be applied for listing with the Exchange.

